



FOR IMMEDIATE RELEASE

Greysteel Arranges \$8.5M Sale of Affordable Housing Community in Yorktown, VA

Firm closes extended-use LIHTC transaction for Woods at Yorktown, a 118-unit fully affordable property near Williamsburg, VA

Yorktown, VA — October 20, 2026 — Greysteel, a leading national commercial real estate investment services firm, arranged the closing of the \$8.5 million sale of Woods at Yorktown, a fully affordable, 118-unit community located at 2801 Old Williamsburg Road in Yorktown, Virginia.

Advisors from the National Affordable Housing Investment Sales Team facilitated the transaction, led by Fletcher Hultman, Director. “Virginia continues to be a market of important focus for many investors, and this transaction reflects the continued depth of investor interest in Virginia’s affordable housing market and our ability to leverage national relationships and specialized sector expertise to bring transactions to successful closings throughout the Mid-Atlantic,” said Hultman.

The transaction highlights Greysteel’s integrated capital solutions and affordable housing advisory capabilities, including investment advisory, capital markets access, and market intelligence specific to tax credit assets. Advisors leveraged the firm’s experience in LIHTC transactions to address the relevant timelines and stakeholder approvals integral to Section 42 closings.

About Greysteel

Greysteel is a premier commercial real estate investment sales and debt and structured finance advisory firm. Serving private and institutional investors across geographies and asset types, Greysteel provides a full spectrum of services, including investment sales, debt placement, equity placement, and distressed asset solutions. Founded on the principles of innovation, collaboration, and excellence, Greysteel is strategically positioned across the nation to deliver exceptional results through a seamless and comprehensive advisory platform.

For more information, visit www.greysteel.com.

Contact:

Lacey Willard

Executive Vice President

lwillard@greysteel.com

727.204.0504