



FOR IMMEDIATE RELEASE

Greysteel Arranges Sale of \$4.5M Single-Tenant Retail Property in Washington, D.C.

Greysteel's Mid-Atlantic Commercial Team Leads Sale of Retail Property Near Georgetown University

Washington, D.C. — September 2026 — Greysteel, a leading national commercial real estate investment services firm, closed the sale of a single-tenant retail property in Washington, D.C. for \$4.5 million. Ian Weisz, Director for the Mid-Atlantic Commercial Team at Greysteel, served as the Advisor and led the transaction to closing in late September 2026.

The property is a single-tenant retail asset located at 1365 Wisconsin Avenue. The firm coordinated the investment sales process and leveraged its capital markets relationships to align buyer demand and execution timelines. The Mid-Atlantic Commercial Team managed contract negotiation and closing logistics on behalf of the client, ensuring an efficient transfer of ownership. The firm's Mid-Atlantic Commercial Team applied localized market knowledge to position the asset for institutional and private investor buyers.

Greysteel's Ben Wilson, Senior Managing Director, represented the seller in the deal. "This transaction shows that, while reduced from pre-covid levels, investor demand remains for high-quality assets in a submarket like Georgetown. There is a class of investor who sees the underlying value in these properties and is betting they can capture that upside as investors begin returning to these neighborhoods," Wilson said about the transaction.

For more information about Greysteel's investment sales and capital markets services in the Mid-Atlantic region, contact the Mid-Atlantic Commercial Team.

About Greysteel

Greysteel is a premier commercial real estate investment sales and debt and structured finance advisory firm. Serving private and institutional investors across geographies and asset types, Greysteel provides a full spectrum of services, including investment sales, debt placement, equity placement, and distressed asset solutions. Founded on the principles of innovation, collaboration, and excellence, Greysteel is strategically positioned across the nation to deliver exceptional results through a seamless and comprehensive advisory platform.

For more information, visit www.greysteel.com.

Media Contact:

Lacey Willard

Executive Vice President

lwillard@greysteel.com

727.204.0504