



FOR IMMEDIATE RELEASE

GREYSTEEL CONTINUES NATIONAL EXPANSION WITH DENVER OFFICE OPENING HIRING INDUSTRY VETERANS RYAN FLOYD AND SCOTT WHITFIELD

September 11, 2017, Washington, D.C. – Greysteel, a national commercial real estate investment services firm, announces the opening of its first Colorado office in Denver to accommodate the firm’s continuing growth throughout the country.

Industry veterans Ryan Floyd and Scott Whitfield have joined Greysteel to spearhead the company’s expansion in the region. Mr. Floyd will serve as Senior Director and is charged with leading a Denver team focused on arranging sales and financing for institutional, middle market, and private client multifamily properties throughout the Front Range Corridor. Mr. Whitfield has joined as Director and will focus primarily on private capital multifamily transactions in the Denver Metro Area. Both Mr. Floyd and Mr. Whitfield bring an impressive track record to Greysteel with over 30 years of combined commercial real estate experience, more than \$400M in sold transactions and 260 properties sold since 2015 alone.

Investment Associate, Logan Wiltse has also joined the Greysteel Denver team and will work closely with Mr. Floyd and Mr. Whitfield.

“Our clients, and investors in general, are drawn to Denver and surrounding markets, for a lot of reasons,” said Greysteel COO, Duerk Brewer. “Consistent job and population growth, quality of life and strong fundamentals make it one of the most active and desirable markets in the country for commercial real estate investors. Ryan is a Denver native with over 15 years of experience in the industry and has established a reputation as a fierce client advocate and complex transaction solver. Likewise, Scott is a multifaceted industry professional, combining real estate development experience with robust commercial sales activity. We’re excited to have experienced professionals we can build around as we continue to recruit in the market.”

Prior to joining Greysteel, Mr. Floyd worked at a local firm, where he oversaw the team’s expansion and growth in addition to day-to-day responsibilities of deal execution. Mr. Whitfield previously owned his own full-service real estate brokerage company. Previously he held management positions at Armstrong Development Properties and Trammell Crow.

“What attracted me to Greysteel was the opportunity to team up with a national network of like-minded professionals who share information and leverage technology which will enable me to create wealth for

my clients,” commented Mr. Floyd. “Additionally, the integrated capital solutions approach employed by Greysteel is critical in today’s market and will enable me to better serve apartment owners and investor’s needs,” he added.

“Greysteel presents a fantastic opportunity to create a multifamily investment team here in Denver,” said Mr. Whitfield. “I have collaborated with Ryan for over 15 years. The opportunity to team up with him while leveraging a full-service capital markets division and the best transaction services center in the business made joining an easy choice.”

About Greysteel:

Greysteel is a commercial real estate and capital markets services firm with 11 offices located in Phoenix, AZ; Los Angeles, CA; Denver, CO; Washington, D.C.; Baltimore, MD; Brooklyn, NY; Philadelphia, PA; Dallas, TX; Fort Worth, TX; and Norfolk, VA. Greysteel serves and advises private and institutional real estate investors and developers in the marketing, sale, and financing of private capital and middle-market real estate assets.

www.greysteel.com

###

Contact:

Rebecca Wiley

Greysteel

202/459.4663

rwiley@greysteel.com